

Alternative Long Term Care Plans Learn What's New!

Seven out of 10 people over the age of 65* will need long term care services during their lifetimes. Long term care is provided when an individual can no longer perform daily activities, such as eating, bathing, dressing, and transferring, or suffers from cognitive impairment (Dementia, Alzheimer, etc.). This care can last years and be very expensive. If you haven't planned for these expenses, be aware that **no health plan (or Medicare) will cover these costs.**

Recent industry upgrades to life insurance plans, as well as annuity contracts, often referred to as "hybrid" plans, now offer long term care and critical illness riders, and are increasingly popular alternatives to long term care planning. Many of the annuities that offer these benefits are offered in simplified issue versions and some can be used to cover a spouse as well. Many can also use/convert qualified dollars (i.e. IRA, 401k and 403b plans) into long term care coverage. These policies contain a rider that provides **tax-free payments**** in the event you require long term care. Unlike traditional long term care policies, rates never increase. Also, in the event the policy holder never requires long term care, **the funds can be a tax-free death benefit to your heirs or can be used as income.**

These life insurance products are beneficial to people who are seeking to:

- replace a low growth income plan while protecting both survivor benefit and long term care needs.
- create a tax efficient legacy, while protecting their long term care needs.
- insulate themselves from rising long term care premiums.

Types of coverage, policies, and costs vary widely by insurers. **How can you more easily afford long term care coverage?**

**Call our office at 410-539-6642
or email [John Jacobs](mailto:jjacobs@medchiagency.com) at
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to schedule a consultation.**

* National Clearinghouse for long term care information, available at www.longtermcare.gov

**In accordance with the Pension Protection Act of 2006

